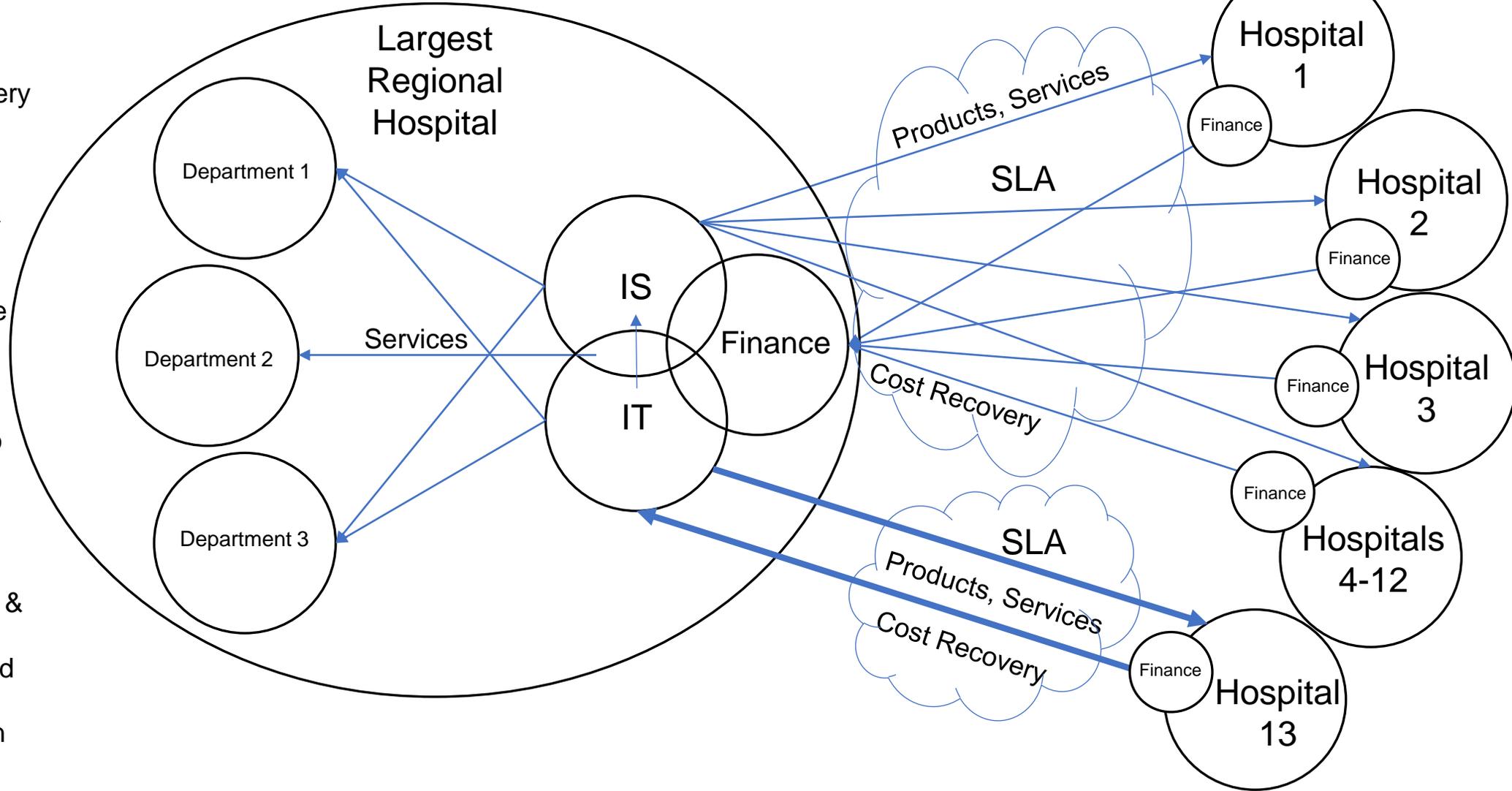
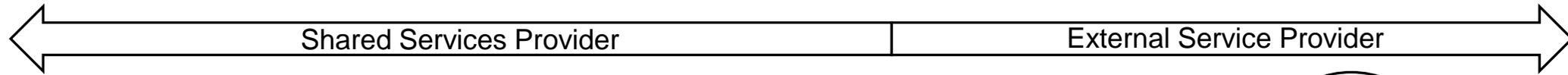


Service & Funding Model



Funding Model:

Base Budget
+
Transactional Cost Recovery

Challenges:

- Recovery occurs transactionally, not on a per seat per annum basis.
- Process is cumbersome and inefficient. Takes away from primary mission.
- No markup is applied to invoices for admin overhead.

Solutions:

- “Lean” Process Review & Optimization.
- Consider markup to fund administrative / clerical position for coordination and logistics.